

University & College Center  
 16333 South Kilbourn Avenue  
 Oak Forest, Illinois 60452

South Suburban College Business & Career Institute



Reinvent,  
Reenergize,  
Reactivate  
Your Business!

3<sup>rd</sup> Annual  
Workforce  
Development  
Conference  
November 16, 2011

Sales Reinvent  
Compliance  
Human Resources  
Quality  
Green  
Reenergize  
Reactivate  
Quality

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Track 1	Growth & Sales	Track 3	Quality & Compliance
Track 2	Human Resources	Track 4	Green

WEDNESDAY, November 16, 2011

7:30 am - 8:00	<b>Registration, Continental Breakfast, Networking</b>		
8:05 am - 9:15	<p><b>Welcome:</b> George Dammer, President, South Suburban College          Becky Admave, Dean, Extension Services</p> <p><b>Panel Discussion:</b> <i>Reinvent, Reenergize, Reactivate Your Business!</i>          Moderator: <b>Chuck Jenrich</b></p> <p><b>Kari Ann Legg</b>, Labor Attorney                      <b>Jim Streiff</b>, Plant Manager, Maries  <b>Lloyd Graff</b>, Graff-Pinkert Machine Tools      <b>Christine Rios</b>, Vice President,             Sawing &amp; Shearing Services Inc.</p>		
L o c a t i o n	<b>Room #5230</b>	<b>Room #5240</b>	<b>Room #5250</b>
9:30 am - 10:20	<p><b><i>Profitability in Today's Economy</i></b>  <i>Sandesh Bilgi, Chief Business Consultant and Senior Real Estate Advisor</i></p> <p>As markets change, it is critical that creativity is used to motivate and prepare employees to increase productivity and performance. Highlighted topics include Hiring Best Practices, Performance Reviews, Business Planning and much more.</p> <p>This workshop is designed to provide strategies for business owners and executives to achieve profitability in today's economy.</p>	<p><b><i>Environmental Sustainability</i></b>  <i>John Fanning, President and CEO Fanning Communications</i></p> <p>Can environmentalism help to restore manufacturing in the United States? What is meant by environmental sustainability and how will it affect manufacturing in the Great Lakes region? How can I turn a green initiative in my factory into green cash from higher sales? These are some of the topics that will be discussed in a fast paced and informative session addressing existing and future opportunities for Chicago area manufacturers.</p>	<p><b><i>Strategic Planning for Changing Times</i></b>  <i>Walt O'Dowd, O'Dowd Consulting</i></p> <p>We will walk through nine steps to follow for a robust improvement plan that gives you the best chance at sustainability. Examples - mine and yours - will make this real and interesting! This can and does fit in any industry. Can be applied at the corporate level down to a department-level improvement plan.</p> <ol style="list-style-type: none"> <li>1. Keep improvement strategy relevant.</li> <li>2. Be quick and practical.</li> <li>3. Recognize success and the enablers.</li> </ol>

L o c a t i o n	Room #5230	Room #5240	Room #5250
10:35 am - 11:25	<p><b><i>Increasing Productivity in the Workplace with Sustainable Results</i></b></p> <p><i>Ray Stuchly, CEO, Leadership Management International-Riverside</i></p> <p>Productivity is the wellspring of success and a basic part of human nature, yet many lack the direction they need to achieve. This workshop will increase awareness of areas in need of development and leave the participants with an understanding of what drives productivity in the workplace.</p>	<p><b><i>DHS Documents and Fraud Awareness</i></b></p> <p><i>Jim Holmgren, Senior Special Agent, U.S. Department of Homeland Security</i></p> <p>The presentation will be about the various DHS documents that can be used for the purposes of completing the I-9 form. It not only includes what documents are acceptable, but how to detect fraudulent documents by looking for security features built into them.</p>	<p><b><i>Sustaining Lean</i></b></p> <p><i>Larry Rubrich, WCM Associates</i></p> <p>More than seventy percent of American companies that try to implement Lean are reporting little or no progress. Often there is a spurt in activities and improvements early in the Lean implementation, but this often slows down and stalls. This presentation discusses the two “Sustainability Factors” which are missed when organizations consider adopting Lean.</p>
11:40 am - 12:30 pm	<p><b><i>Business Strategy 2.0: Leading the Way in the New Economy</i></b></p> <p><i>Brian Thompson, President, Black &amp; Essington Solutions</i></p> <p>Rapidly changing technology and customer preferences are contributing to new business opportunities while also accelerating business failures. Business Strategy 2.0 presents several business models and strategies that are working in the new economy. Learn successful techniques that you can apply immediately to drive successful business growth.</p>	<p><b><i>Your Employee Handbook - Your First and Best Line of Defense Against Employee Lawsuits</i></b></p> <p><i>Kari Ann Legg, Attorney at Law</i></p> <p>A solid employee handbook is a necessary element of successful companies. To ensure your Company reaps these significant benefits, your handbook must be up-to-date and properly communicated. In this workshop, you will learn what policies are “must haves” and which should be avoided; learn how to implement and communicate your handbook to ensure its effectiveness and protect against employment-based litigation.</p>	<p><b><i>The 21<sup>st</sup> Century Business: Sustainable, Equitable, Profitable</i></b></p> <p><i>Eric Neagu, Weaver Boos Consultants</i></p> <p>Once considered a fringe buzz word, “Sustainability” has become a core value for businesses and communities in the U.S. and abroad. In this discussion, Eric Neagu will provide a brief history of the sustainable movement, including how it emerged from the environmental fringes into the business cycle and how to integrate sustainability as a core corporate value.</p>

12:30 pm - 1:00 pm

**Local Lunch** (Dining Area)

Sponsors:



1:00 pm - 1:30 am

**Luncheon Speaker - (Dining Area)**

*"Do You Know Where Your Supply Chain is Tonight?"*



We have had a lot of global supply chain disruptions in the past 12 months, some caused by Mother Nature and some caused by acts of man. The presentation will review these disruptions and give audience members suggestions on how to avoid similar pitfalls in the future.

**Jim Giblin**

Project Manager for SSMMA/CSEDC's Logistics Park Calumet

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**Business & Career Institute**

...offers high quality training and professional consulting services to business and industry to help companies meet their current and future employee training, compliance and workforce needs. Employees of BCI are active in professional education, workforce development and business and economic development organizations. BCI also provides grant funding opportunities that enable us to keep abreast of developments that have an impact on area businesses. Turn to BCI for traditional facilitator-led training, as well as technology based learning and combinations of the two (blended learning) to provide you with training solutions that work!